

Home Building in Wales

- LENDERS
- FLATLINE
- Performance Gap
- Welsh Government Activities
- Conclusions



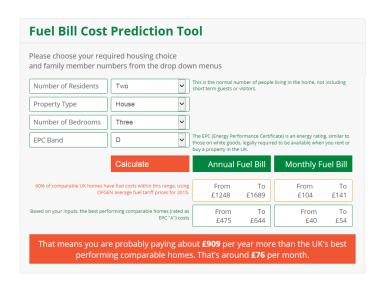
Home Building in Wales LENDERS project

- Innovate UK part-funded project with Nationwide & Principality Building Societies
- Robustly evidenced better method of forecasting fuel costs than current mortgage affordability calculation
- Means higher EPC homes support extra borrowing (therefore higher purchase price) at no extra net fuel+mortgage cost to purchasers

Capacity for Mortgage Assumed Expenditure Repayments

Home Building in Wales LENDERS project

 Report & Fuel Cost estimation tool published; www.epcmortgage.org.uk





Key Policies and Proposals in the Strategy

Accelerating Clean Growth

- . Develop world leading Green Finance capabilities, including by
- Setting up a Green Finance Taskforce to provide recommendations for delivery of the
 public and private investment we need to meet our carbon budgets and maximise the UK's
 shows of the public depending frames provider.
- Working with the British Standards Institution to develop a set of voluntary green and sustainable finance management standards
- Providing up to £20 million to support a new clean technology early stage investment
- Working with mortgage londers to develop green mortgage products that take account
 of the lower londing risk and orhanood repayment associated with more energy efficient
 percentials.

nproving Business and Industry Efficiency - 25% of UK Emissions

Improving the energy performance of homes is vital in decarbonising our economy. Mortgage lenders have a significant financial stake in these properties, their future value, and their customers' ability to make their repayments. This is why the Governmens supported the LENDERS¹³⁸ project with funding from Innovate UK. We want to see the project recommendations implemented, including improving mortgage affordability assessments on energy bills, and lenders to develop a range of innovative new "greep mortgage" products to encourage consum as to purchase more efficient homes, or in prove their efficiency.

Home Building in Wales LENDERS project

- Ongoing work with EU projects on green finance & green mortgages
- LENDERS affordability methodology implemented into Welsh "Help to Buy" scheme
- BRE working with WG & DBoW to understand impacts of this

But...

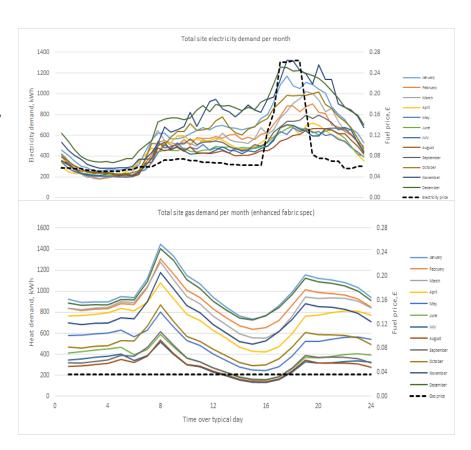
 So far, no 'high street' lender has yet adopted the methodology; adoption represents an advantage to new home builders





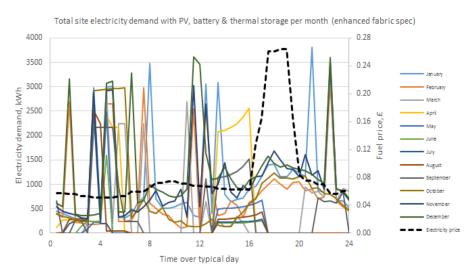


- BEIS funded phase 1 feasibility project (Phase 2 Demo planned)
- Detailed feasibility study of 58 new build homes in South Wales
- Looks at residential energy over 24 hours and how this impacts the National Grid
- Models homes as;
 - 'standard' build,
 - better fabric performance,
 - All electric energy,
 - All electric and storage.



- Findings show homes fabric first homes with renewables + storage can have bills 64% lower (c.£30/m)
- Same homes reduce impact on National Grid by shifting demand to "off peak" times
- Initial report published:





- Findings suggest current undervaluing of energy storage as part of the solutions;
 - Electrical stores

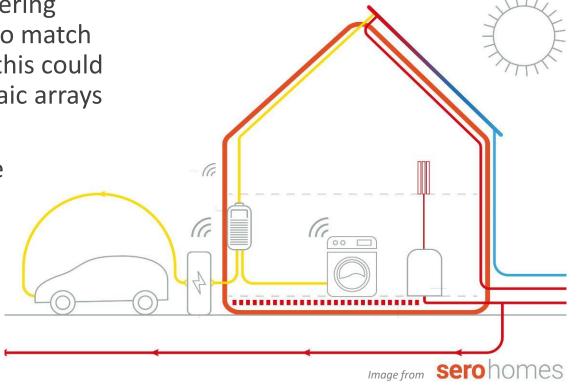
 (i.e. batteries,
 possibly EVs)
 - Thermal stores

 (i.e. Hot Water Tanks,
 potentially thermal mass)



 Results also suggest considering timing of local generation to match local demand: For homes, this could mean East/West photovoltaic arrays might 'fit' better

 Tangentially, use of 3 phase supplies in homes likely to be beneficial (especially with EV's).





"In theory there is no difference between theory and practice.

In practice there is."

- Benjamin Brewster (c.1882)

- Performance Gap is the difference between design theory & construction practice
- It arises from multiple overlapping causes, part of the issue is not building how it was designed



- Arises from many issues embedded in the current delivery method:
 - Little understanding of the need
 - Lack of appropriate skills
 - Materials substitutions
 - Lack of communication design to site
 - Insufficient time allowances
 - Misaligned payment drivers
 - Lack of physical oversight
 - & many more
- Not simply "housebuilders don't care"; you know headlines hit sales



- Can be further enabled by;
 - Lack of client skills/time
 - Lack of customer knowledge
 - Design & Build approaches (where CP≠ER is common)



 Increasing interest from public & private sector clients in procuring technical validation of actual construction delivered on site



- Evidence of faster sales beginning to form suggests homebuyers are motivated by construction quality (if they can spot it)
- New research about to start to identify "what homebuyers want" will help to explore this further



- Forthcoming PAS2030 & PAS2035 tangentially relevant to quality for home builders
- One voluntary option is to use BRE's HQM, which has credits for quality (and Lloyds give discounted developer finance for using)





- Innovative Housing Programme
 Welsh Gov. funding scheme ongoing
- Affordable Housing Review underway, including specific look at offsite & MMC construction
- Decarbonisation of 1.4m existing homes programme establishing approach for April 2019
- Overall, this Minister & this government has a real appetite to get better homes built in Wales...



Innovation:

Sub Assemblies and components, Using CLT to build the first 'CLT Tower' in Wales at 10 storeys high. Potential the first 'CLT Tower' with greening in Europe.

- Innovative Housing Programme (IHP) has £90m budget, c.£62m allocated in year 1 & 2
- Open to private sector to fund the innovation element
- Year 2 has supported;
 - 48 applied (30 RSLs, 11 LHA, 7 Private)
 - 26 approved (2 private)
 - 657 homes
 - £43m in funding



Innovation:

Panalised using a fabric first approach, highly insulated using external wood fibre insulation, passive stalk ventilation.
Includes a whole life carbon assessment.

- IHP is intended to;
 - Guide Social Housing Grant funding
 - Inform Design Quality Requirements
 - Evidence Building Regulation changes
- Detailed metering/monitoring package of IHP funded schemes is proposed.

This is intended to include;

- Actual construction costs
- As built performance
- Occupant satisfaction



Innovation:

Passivhaus, with the use of local timber and providing skills training opportunities.

All can be rolled out at scale.

- IHP has funded scheme innovations including:
 - Offsite/MMC approaches

 (4x panelised, 7x volumetric,
 1x system 1, 2x component)
 - Low/Zero/Positive Energy (5x Passivhaus, 5x "Homes as Power Stations", 2x significant renewables)



Innovation: Homes as Power Stations, use of fabric first approach to build homes energy positive or near energy positive. Also demonstrating innovative investment structure.

- IHP has also funded other scheme innovations including:
 - Innovative Finance Models
 - Timber Usage (CLT, local & more)
 - Health & Wellbeing benefits
 - Community & Local Economy benefits



Innovation: Panalised, using Ty Solar system, external larch clad, spruce framing. Local factory potential to supply 100 homes per annum, local labour

- Innovative Housing Programme has at least £28m for Year 3, planned to open in February 2019 ('til July)
- Data from IHP schemes is intended to inform Welsh Government policy and funding
- IHP3 is hoped to include funds for technical support to help applicants develop their IHP proposals
- To reiterate, IHP funding is open to private sector homebuilders



Innovation:

Demonstrating the use of Welsh timber to develop the Welsh timber Industry. Using local timber, wood insulation. Developing Powys Wood Encouragement policy



Home Building in Wales What does all this mean?

"The most important thing to do, if you find yourself in a hole, is to stop digging."

- Warren Buffett

Hole: 1.4m existing homes need to be refurbished by 2050

Digging: New homes being built at current standards will also need to be refurbished for 2050

Home Building in Wales What does all this mean?

- What does "stop digging" mean (in my view)?
 - Drive new build fabric* to a point that it doesn't (typically) need to be revisited before 2050
 - Ensure new homes' fabric is consistently built as designed
 - Develop detailed records of home construction to provide the basis for future enhancements
 - Improve underlying performance data to support informed decision making

*achieving this now for building technologies is less critical due to typically shorter lifecycles and easier refurbishment installation

Home Building in Wales What does all this mean?

- What does all this mean for HBF members?
 - Lobby for LENDERS or similar means to rebalance what your customers value
 - Apply for IHP3 to get paid to innovate your house types in the right direction
 - Focus on resolving the site issues of construction quality for as-built homes

PS: Don't ignore the opportunity of 1.4m existing homes!



Building a better world together

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