

# David Smith



## THE SUNDAY TIMES

@dsmitheconomics

# The Economic and Business Outlook

**What's in prospect  
for the drivers of the  
housing market?**

# Four questions

- Can the economic recovery continue amid the turmoil, or is a recession baked in?
- How bad will inflation be, and how long will last?
- How much will interest rates rise?
- What does this mean for the housing market.

# It has been one thing after another

- The global financial crisis.
- Brexit & the Trump trade wars
- The pandemic.
- The Russian invasion of Ukraine

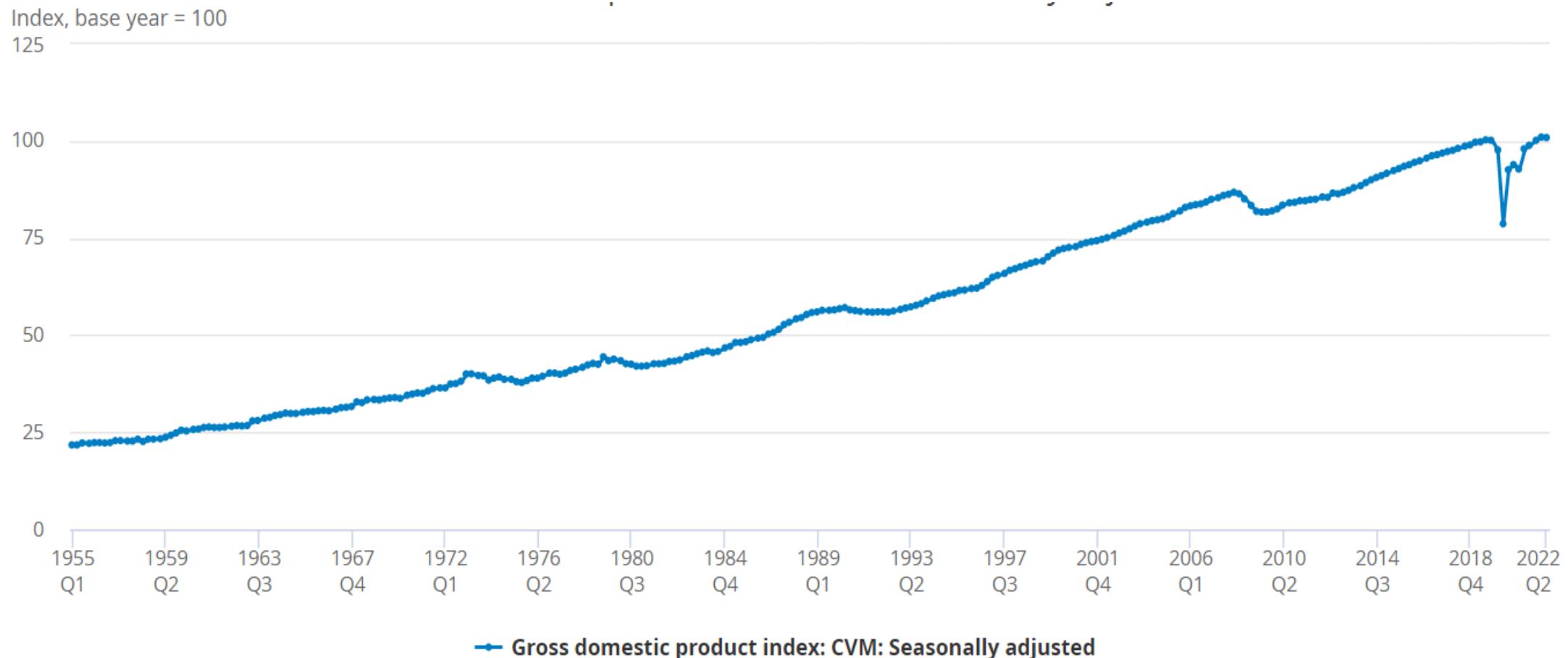
# Like the Four Horsemen of the Apocalypse



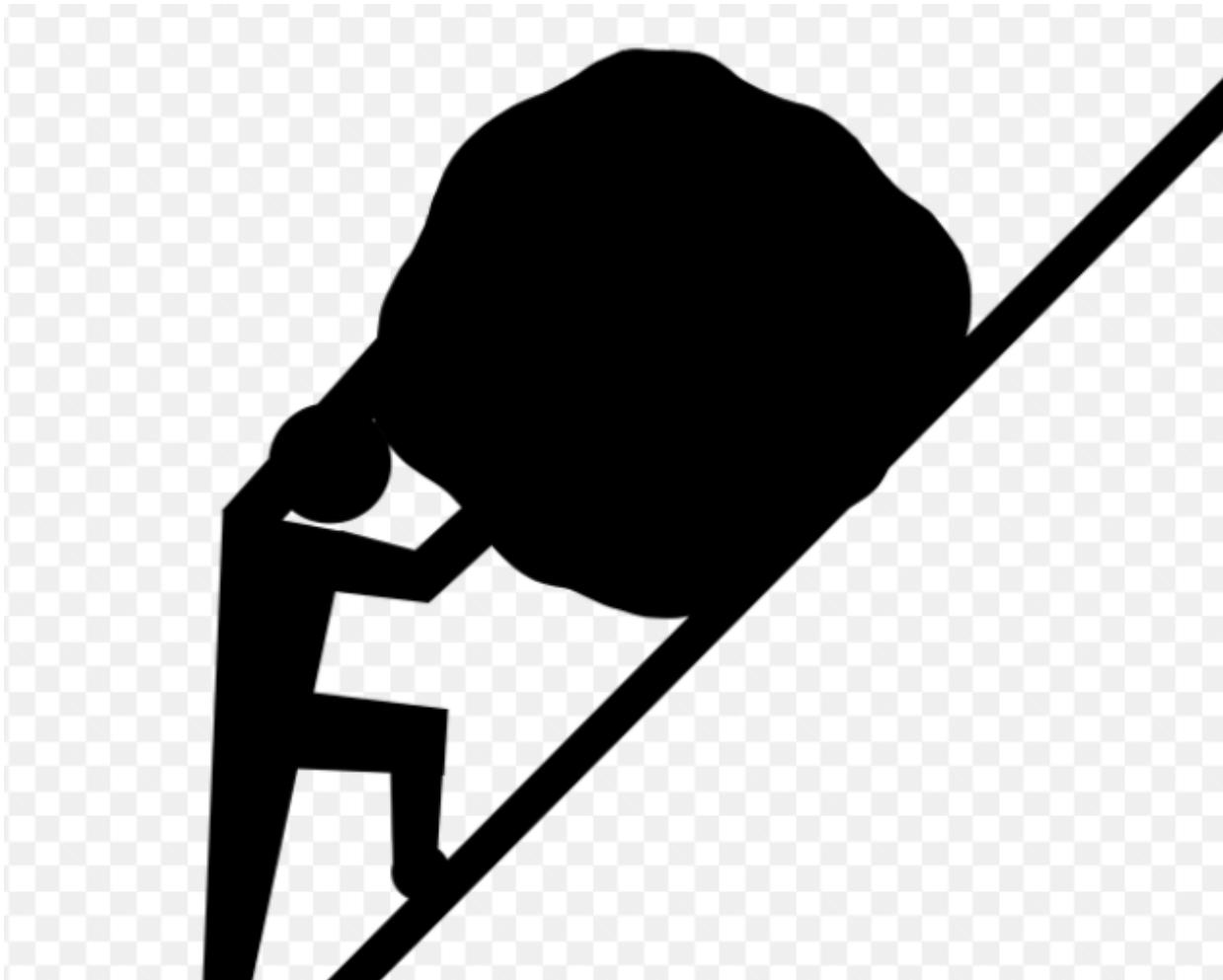
# What's caused all the trouble?

- A huge energy price shock.
- Labour shortages.
- Supply-chain difficulties.
- Central banks are tightening policy, so the cost of borrowing is rising.

# The UK economy is nearly back to pre-pandemic levels



But now for the hard part



# The issue

‘With inflation outpacing growth in nominal earnings and net taxes due to rise in April, real living standards are set to fall by 2.2 per cent in 2022-23 – their largest financial year fall on record – and not recover their pre-pandemic level until 2024-25.’

**Source: Office for Budget Responsibility, March 2022.**

# With consumer confidence at rock bottom

## GfK Consumer Confidence Barometer

UK Index August 2022



# And businesses worried too

IoD Directors' Economic Confidence Index low but pointing upwards in August 2022



# As was the Bank of England

‘Abstracting from temporary factors, underlying UK GDP growth has slowed and the UK economy is forecast to enter recession later this year. Output is projected to fall in each quarter from 2022 Q4 to 2023 Q4. Growth thereafter is very weak by historical standards.’

**Source: Bank of England Monetary Policy Report, August 2022**

# The response: PM wheels out the big guns

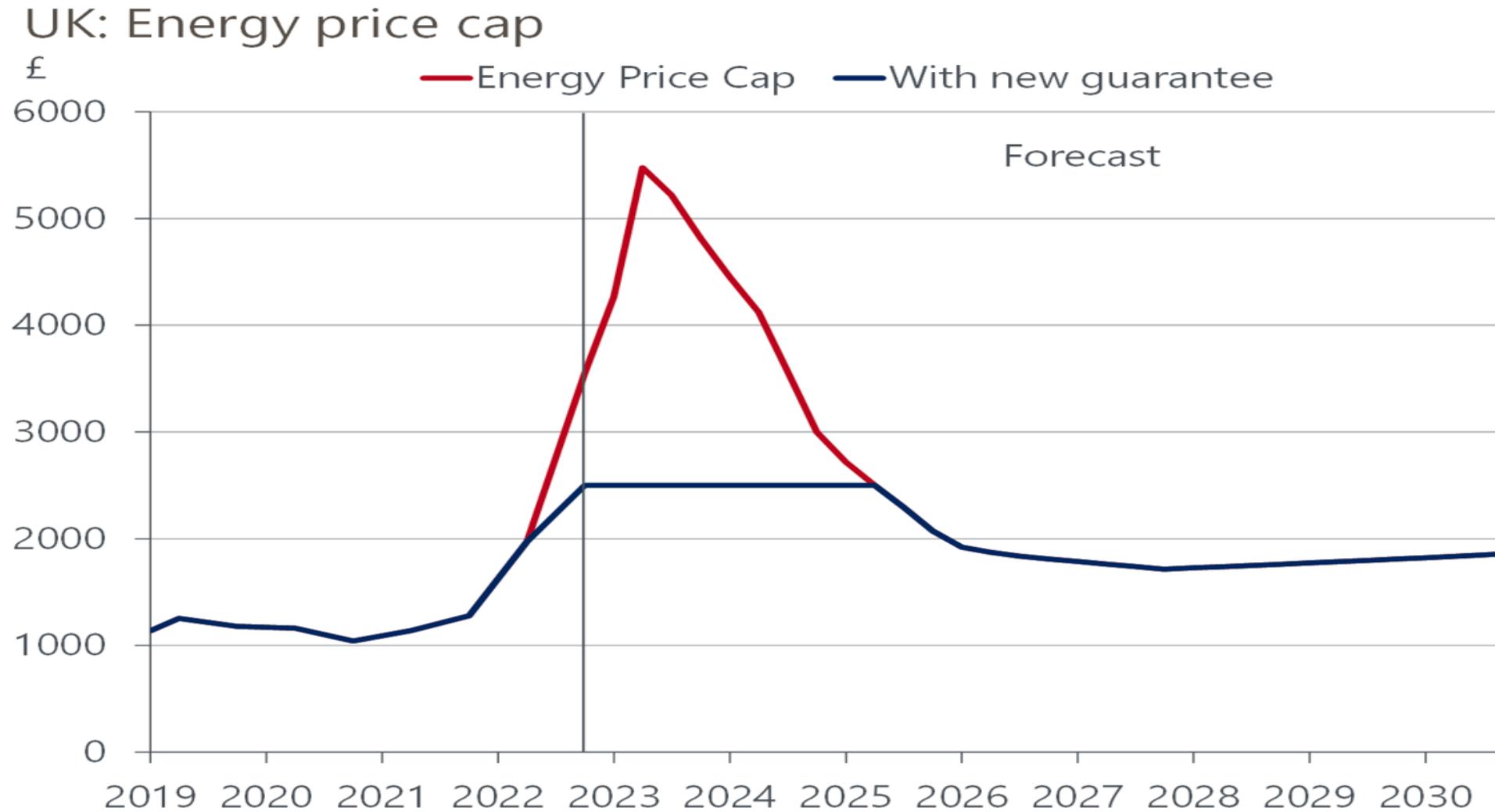
- A two-year energy price freeze, perhaps eventually costing a huge £150 billion, bigger than the furlough support offered during the pandemic.
- £34 billion of tax cuts; reversing previously announced increases in National Insurance and corporation tax.



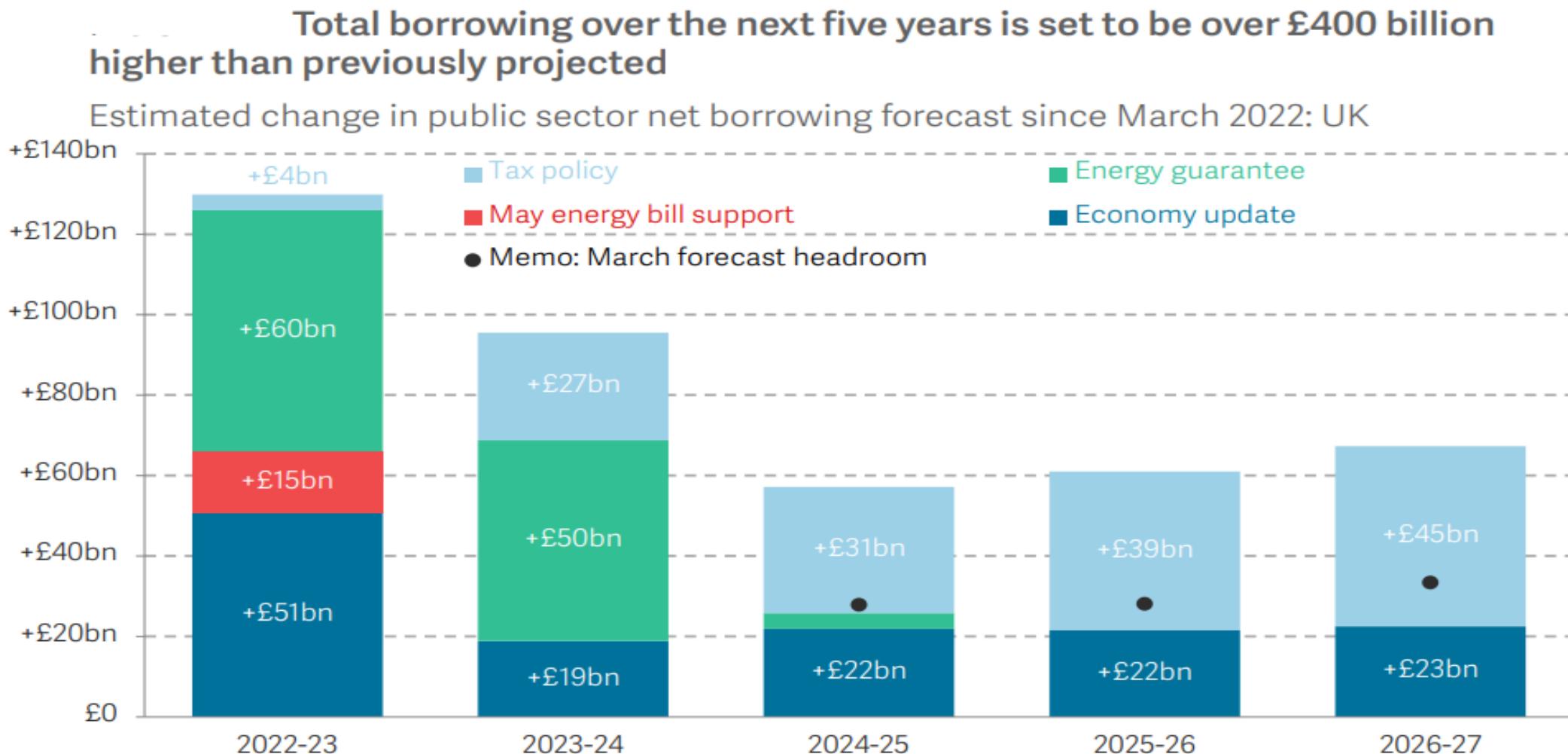
# And much, much more

- Abolition of the 45% additional rate of income tax.
- Cutting the basic rate from 20% to 19% next April.
- Cutting stamp duty: lifting the threshold to £250k.
- Scrapping the cap on bankers' bonuses.
- A network of up to 40 investment zones.

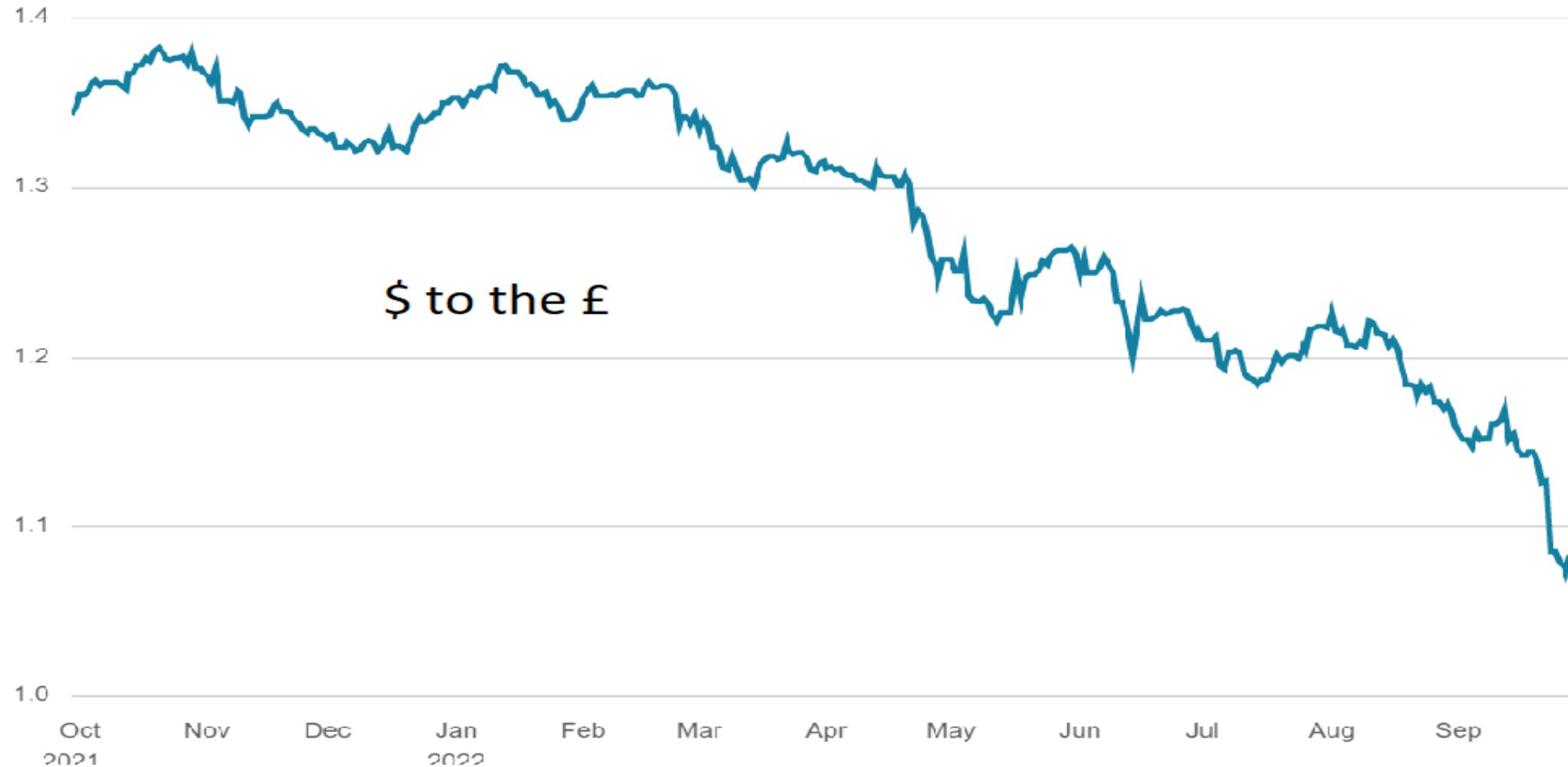
# To head off a catastrophe



# With consequences for debt



... the pound



# ... and gilt yields



# Perhaps not enough to prevent a recession



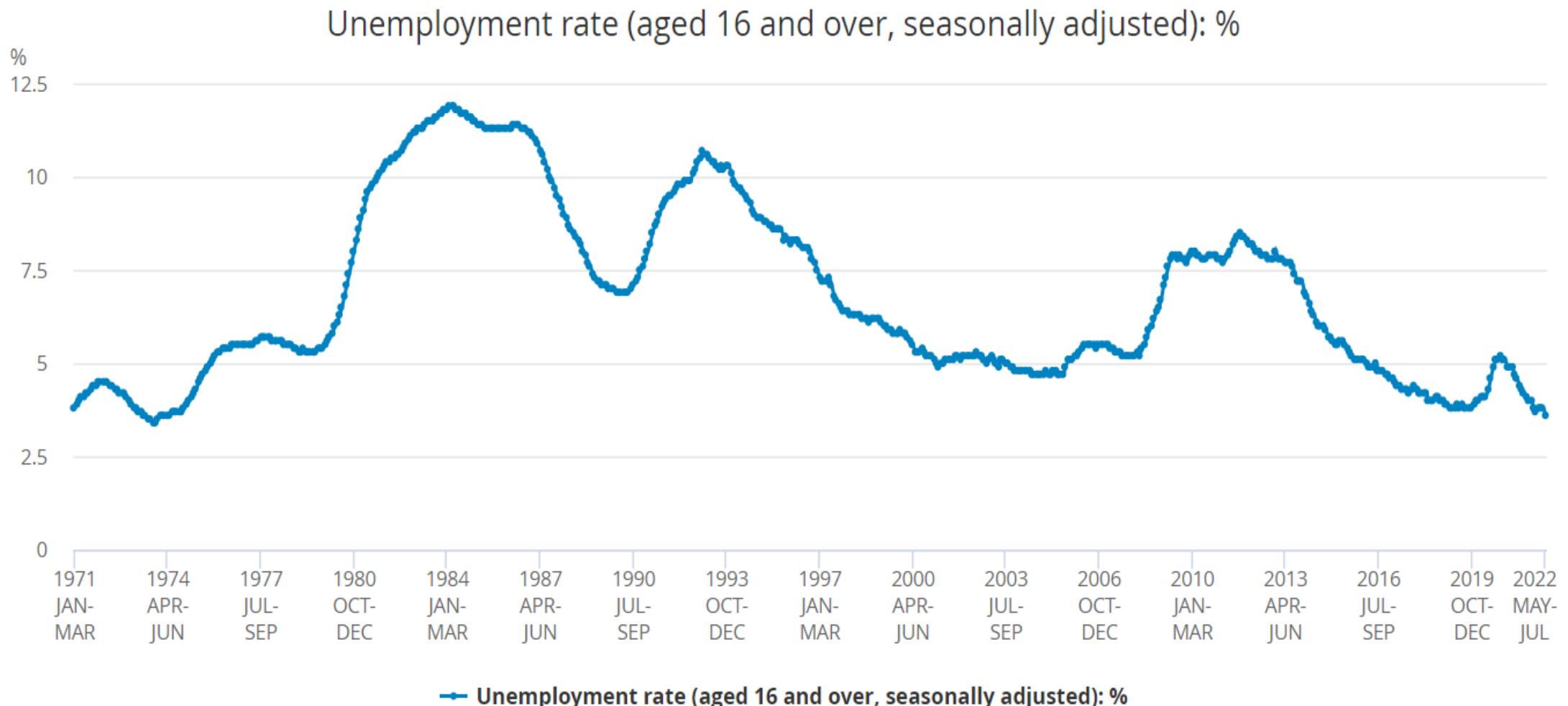
Source: Goldman Sachs

# Though with luck only a very mild one

‘While we continue to forecast a technical recession in the UK, we expect it to be a mild and shallow contraction. We expect the incoming recession to be much smaller than those experienced in the past due to a combination of fiscal support, excess savings, and strong labour market momentum.’

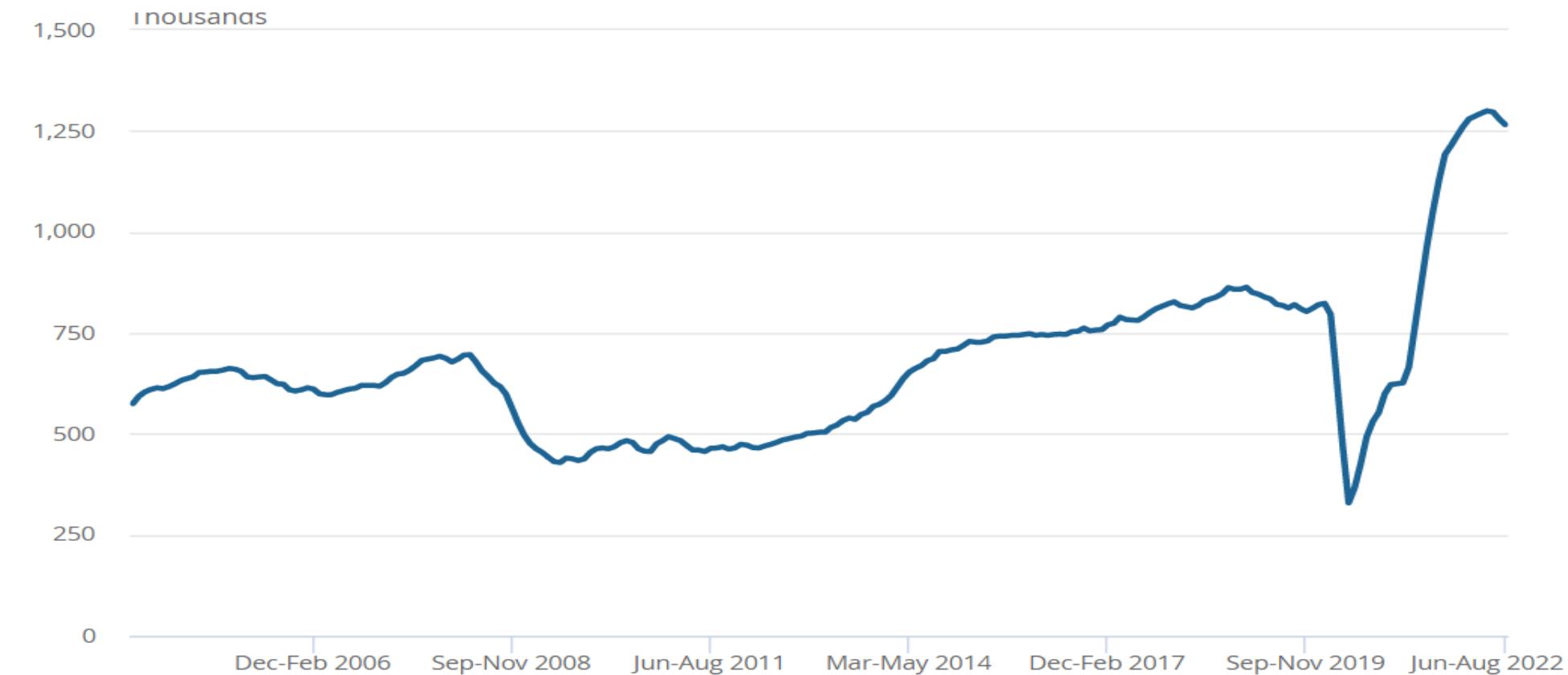
**Goldman Sachs, September 12, 2022**

# Because unemployment is very low

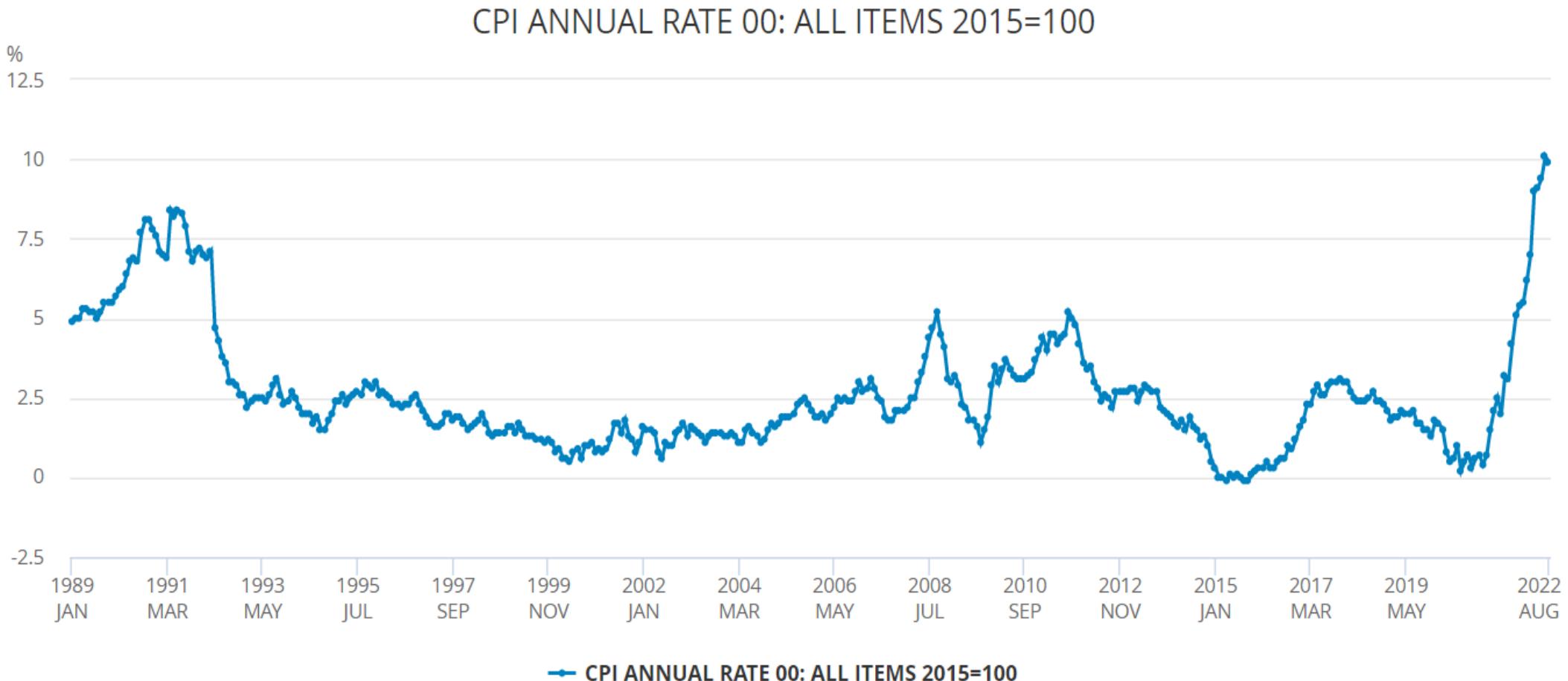


# And there are near-record vacancies

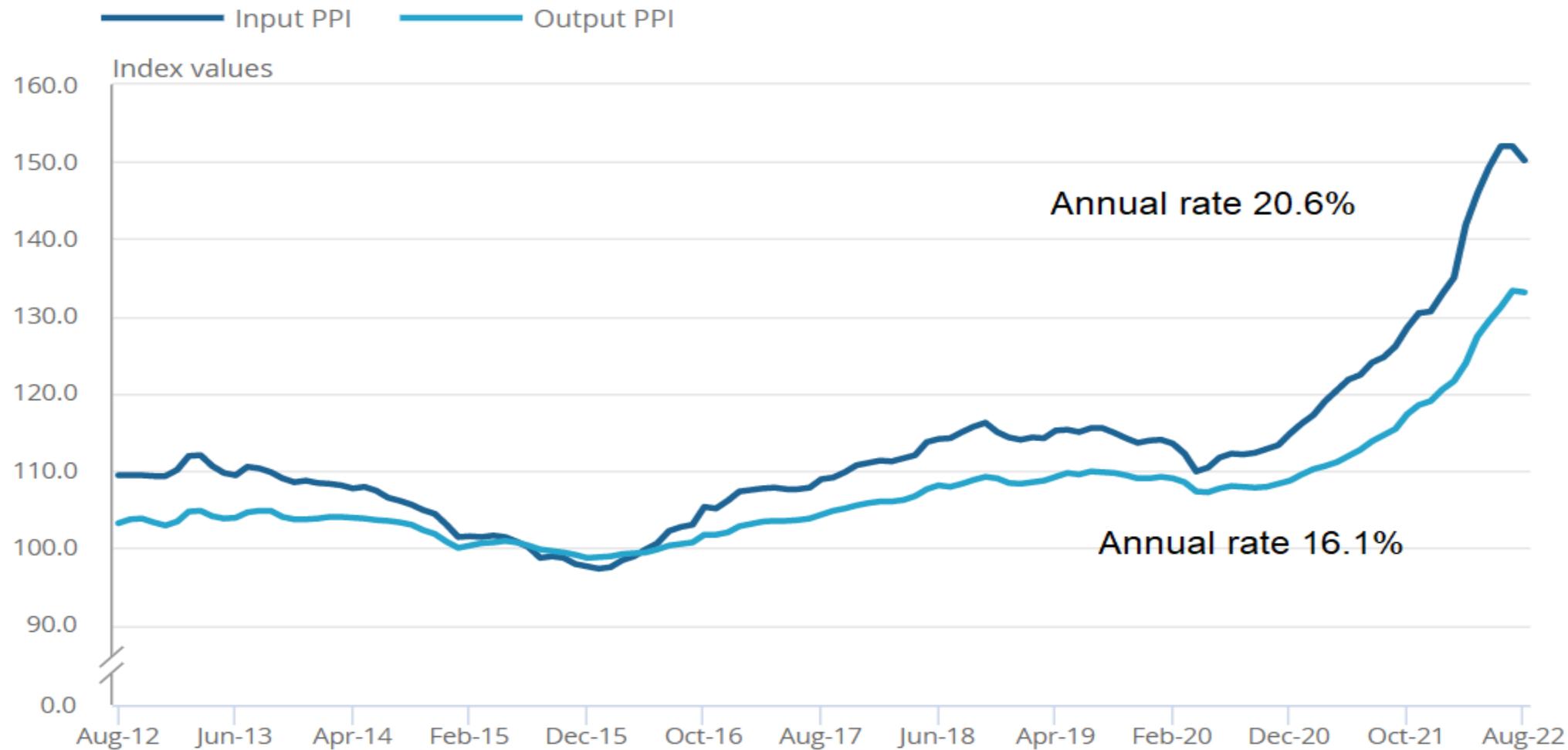
**Number of vacancies in the UK, seasonally adjusted, June to August 2003 to June to August 2022**



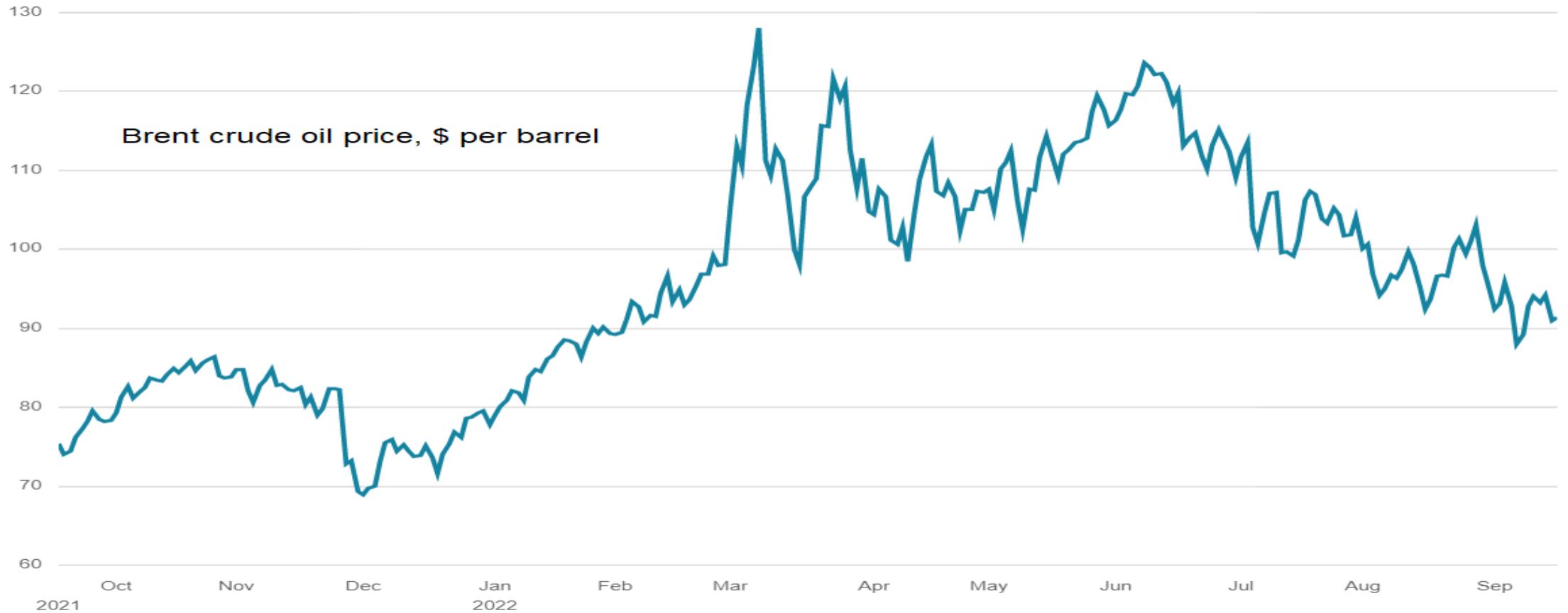
## 2. Inflation has been rising fast



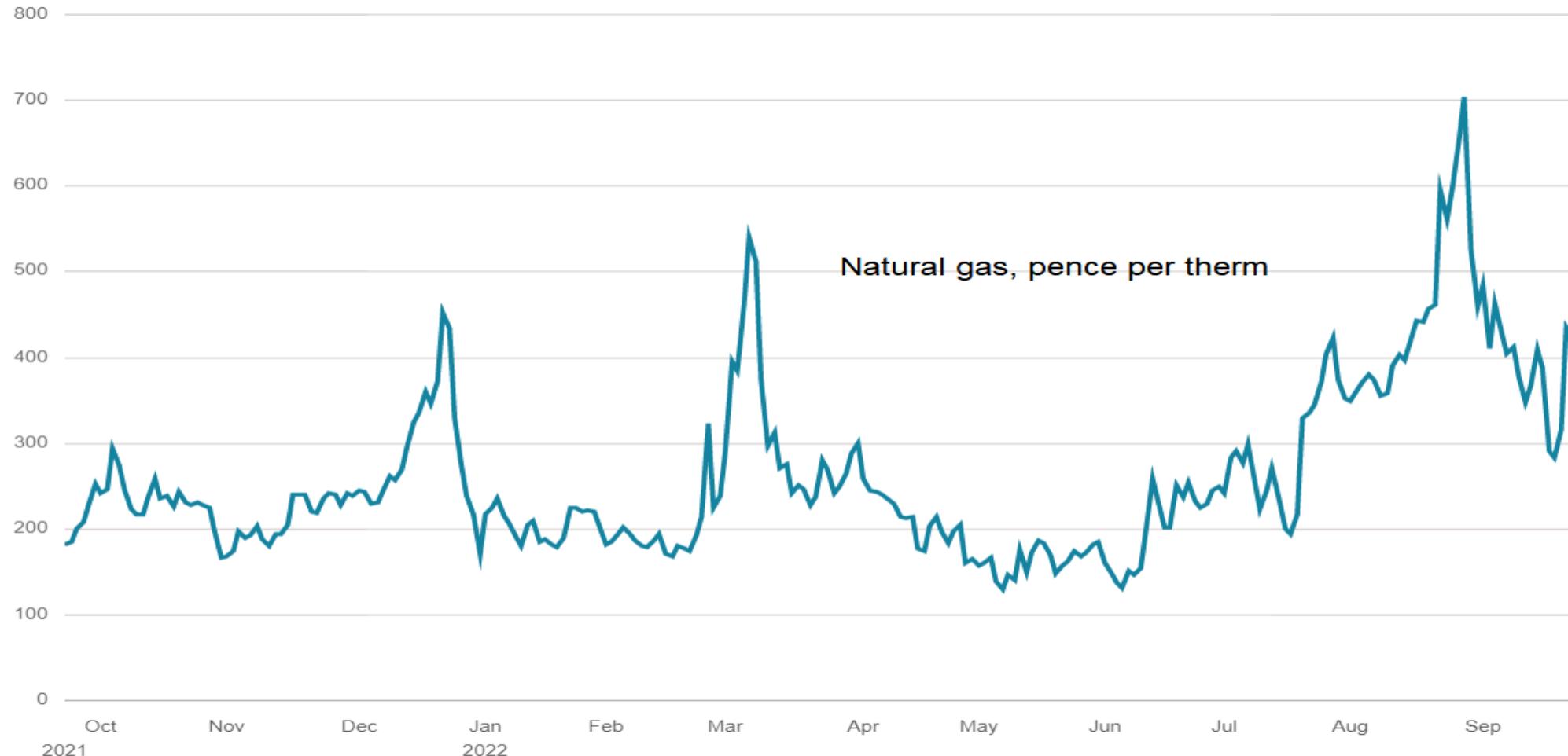
# As have business costs and prices



# The oil price has dropped from its highs



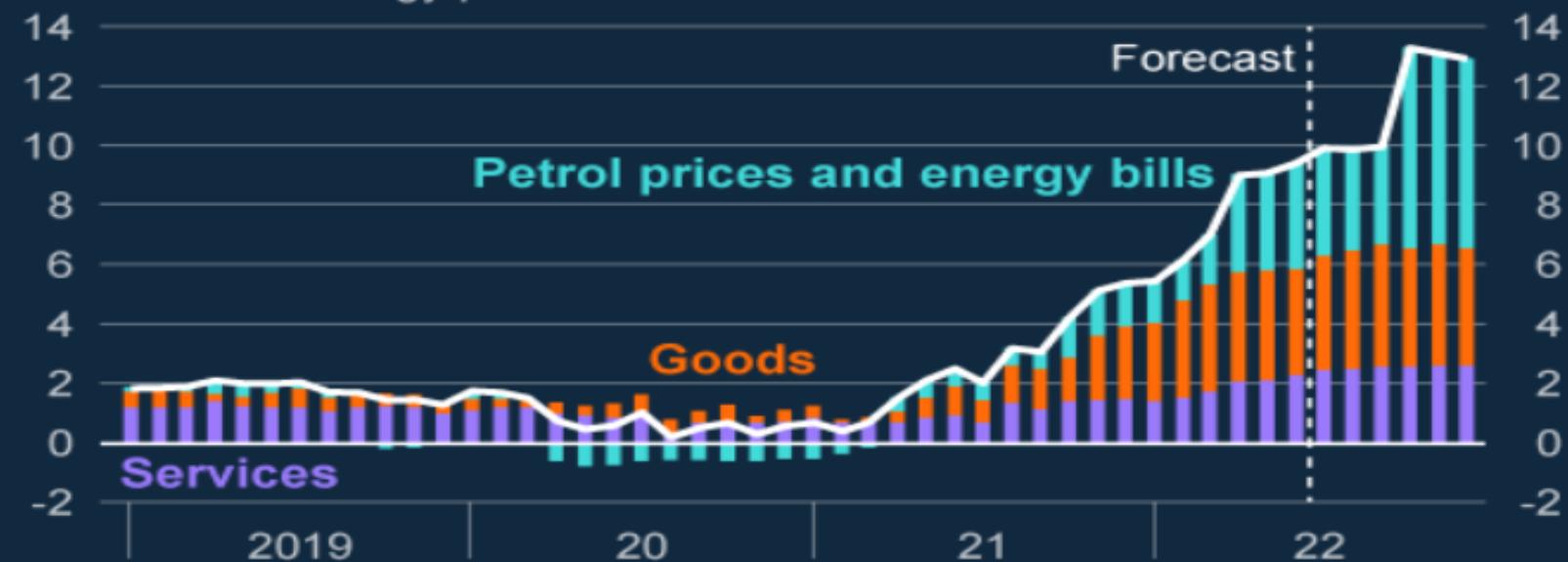
# But it's mainly about gas prices



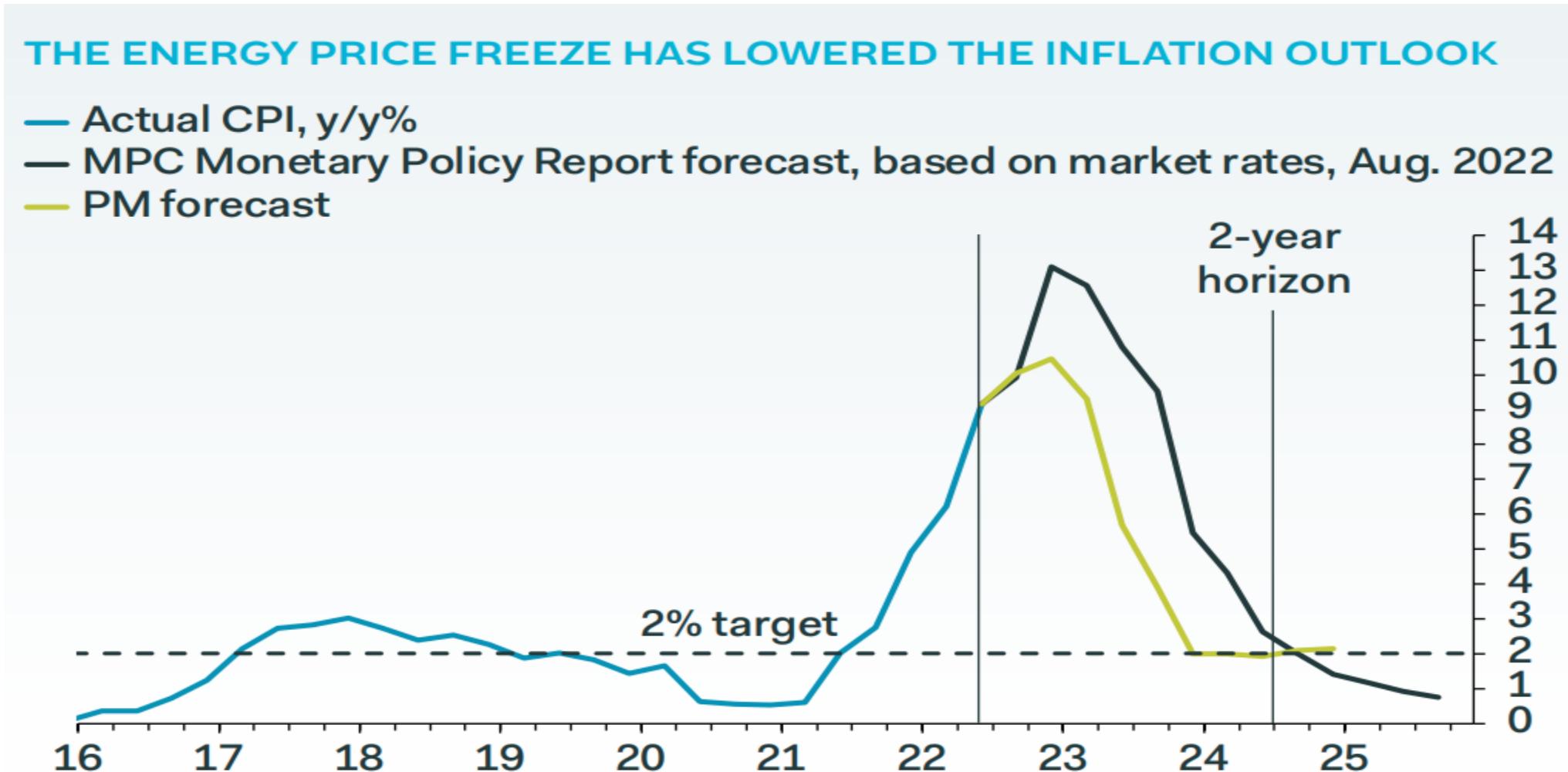
# The Bank of England feared 13% inflation

**Higher energy prices are expected to push inflation to 13% later this year**

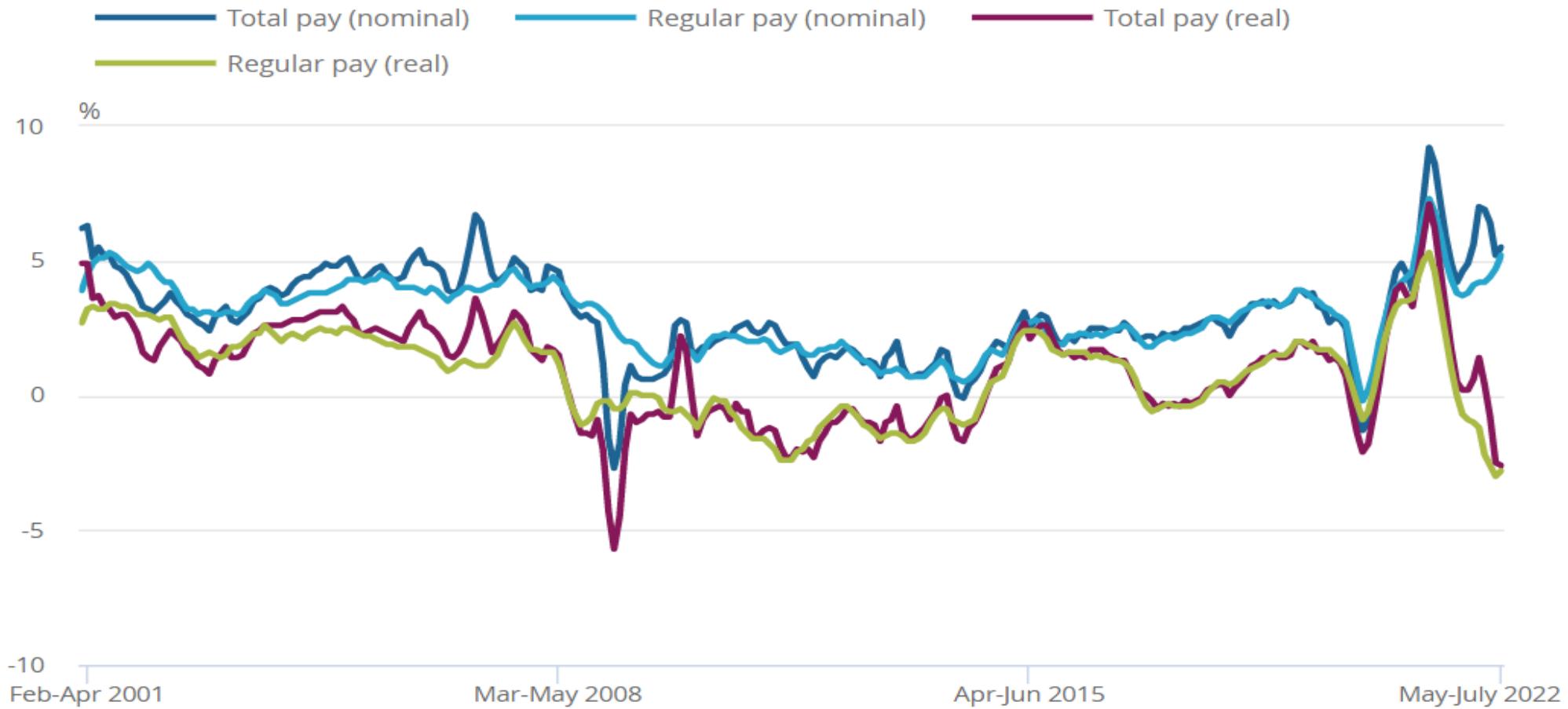
Annual inflation rate (% change) and the contribution of goods, services and energy prices



But the energy freeze will keep it below that



# Average pay rises are well below inflation



There are reasons why high inflation should not be permanent

- Energy price spikes tend not to last, despite Russia-Ukraine.
- Despite labour shortages, there isn't yet evidence of a wage-price spiral.
- The big money supply expansion associated with QE is over.

But there are also reasons to be concerned

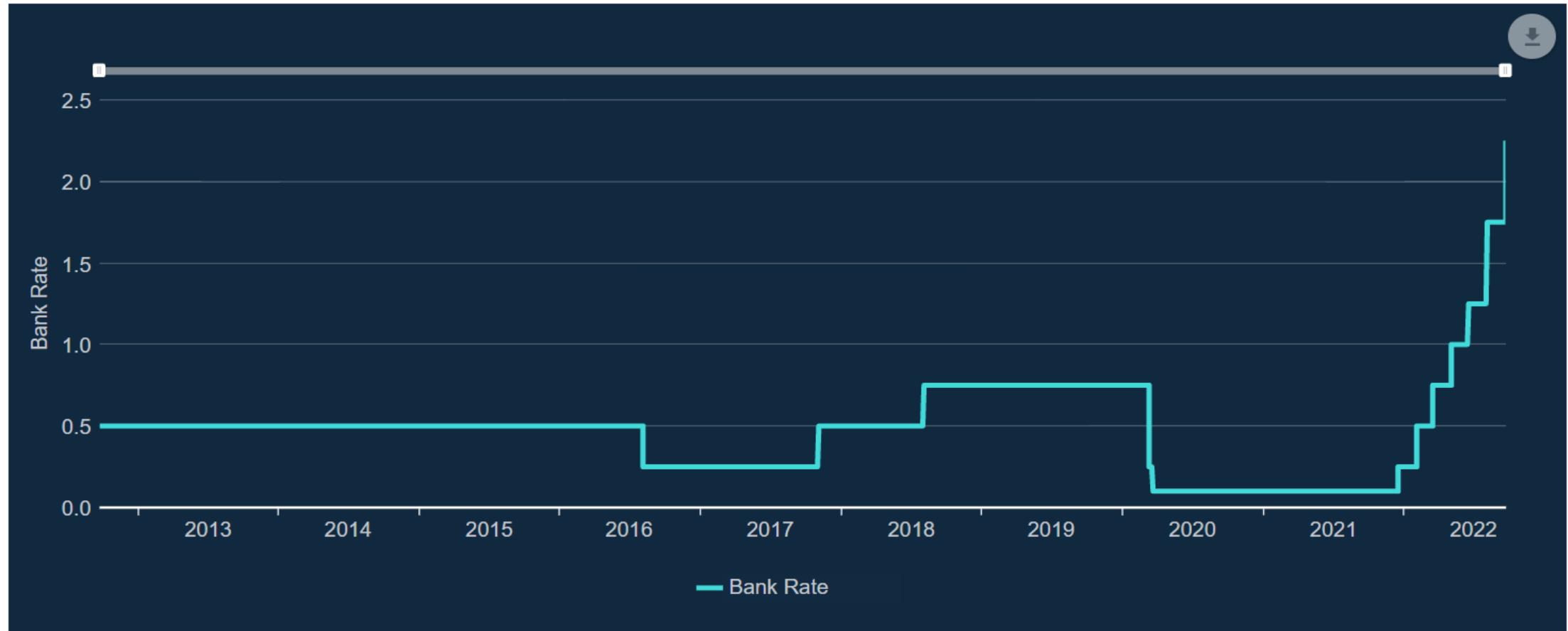
- China's lockdowns, in pursuit of a zero-Covid target, mean supply-chain difficulties are as bad as they were two years ago, though may now start to ease.
- We may already have seen the inflation benefits of globalisation and the “China effect”. It kept inflation low for 25-30 years. It may be harder to do so in future.

### 3. The interest rate dog has been barking a lot recently

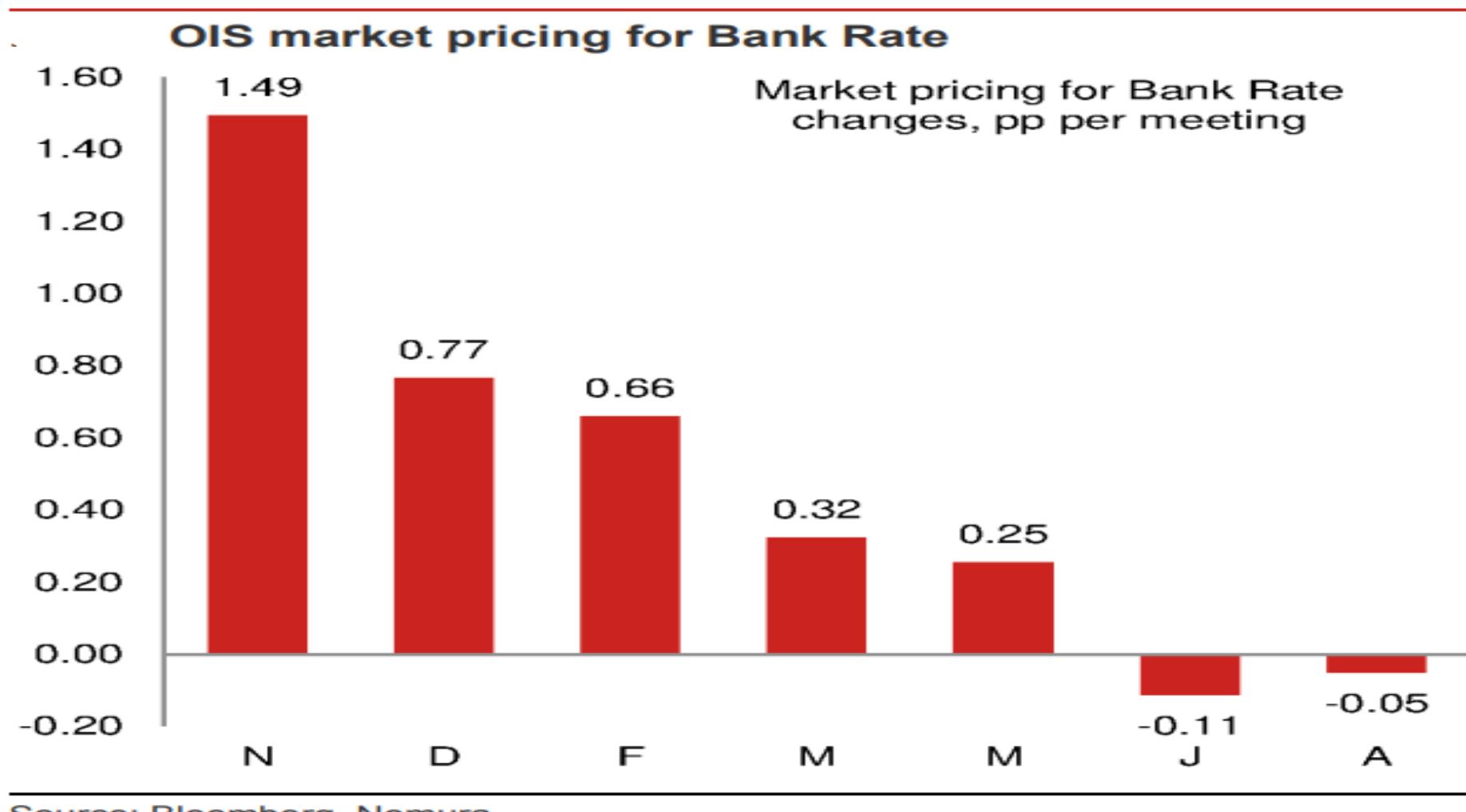


# Taking rates up to their highest in 14 years

Official Bank Rate



# And markets think there's plenty more to come



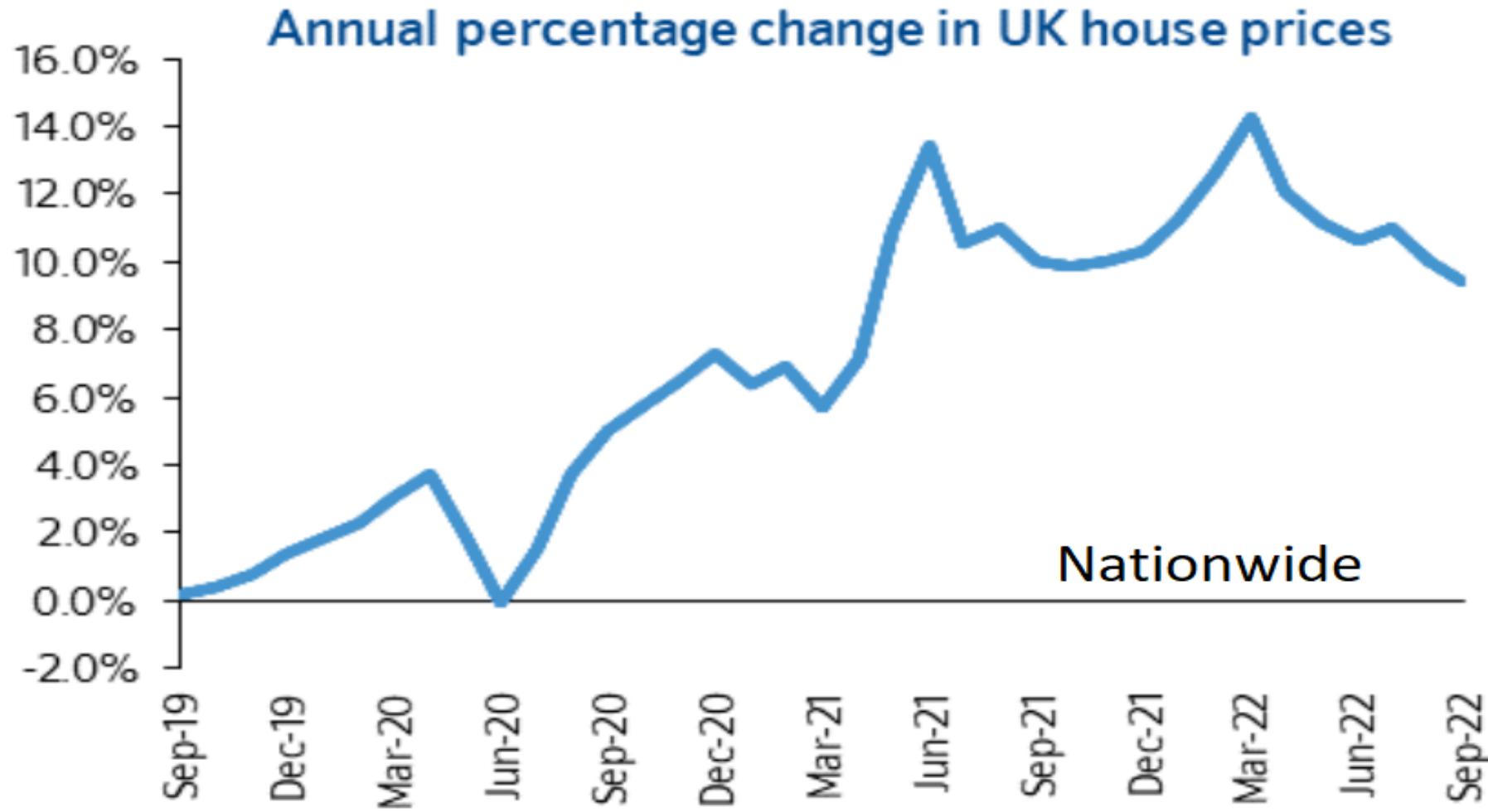
# So expect some more rate rises

- Central banks, having thought that the rise in inflation was temporary or ‘transitory’, and outside their control, have been forced into action.
- As well as raising rates, they are trying to shift from QE, quantitative easing, to QT, quantitative tightening.
- Their main concern is that inflation expectations and pay settlements do not rise too much.
- Expect the Bank of England to raise official interest rates to about 4%, so still below levels prevailing before the financial crisis, though markets expect more. But 6% or 7% rates look highly unlikely

## 4. Storm clouds gather over housing



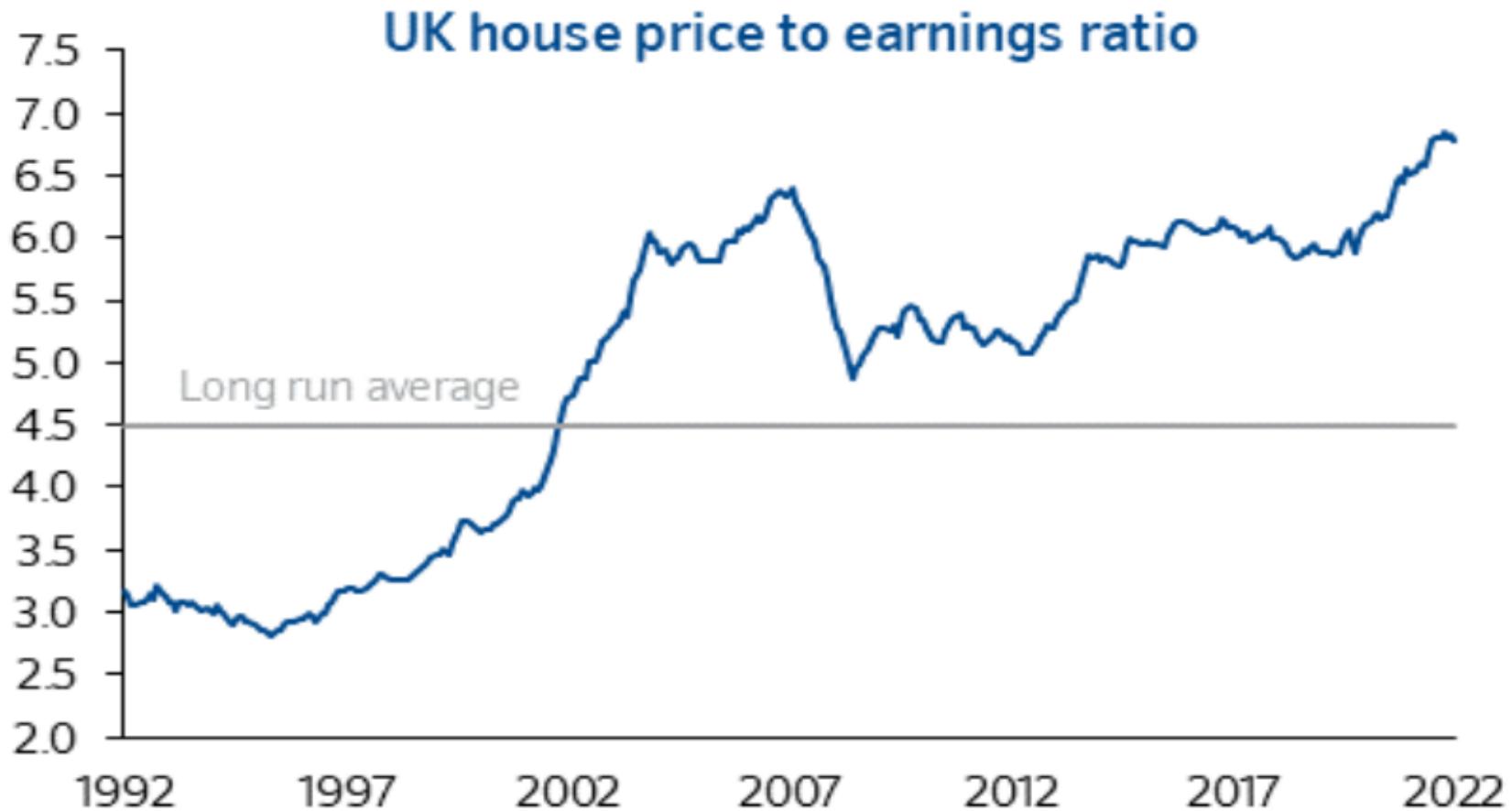
# With prices coming off the boil



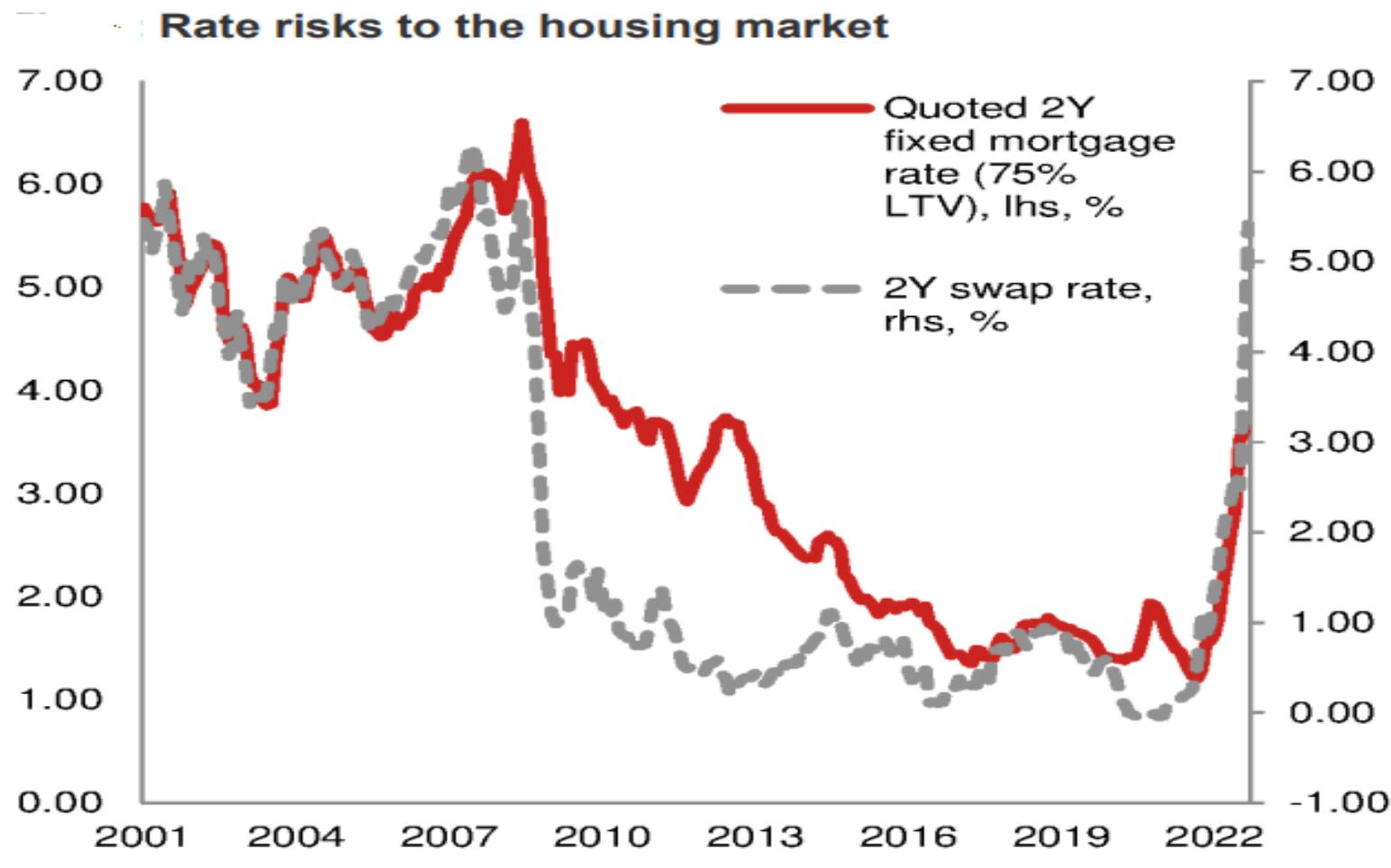
# The pandemic boom is over



# Because of a combination of this

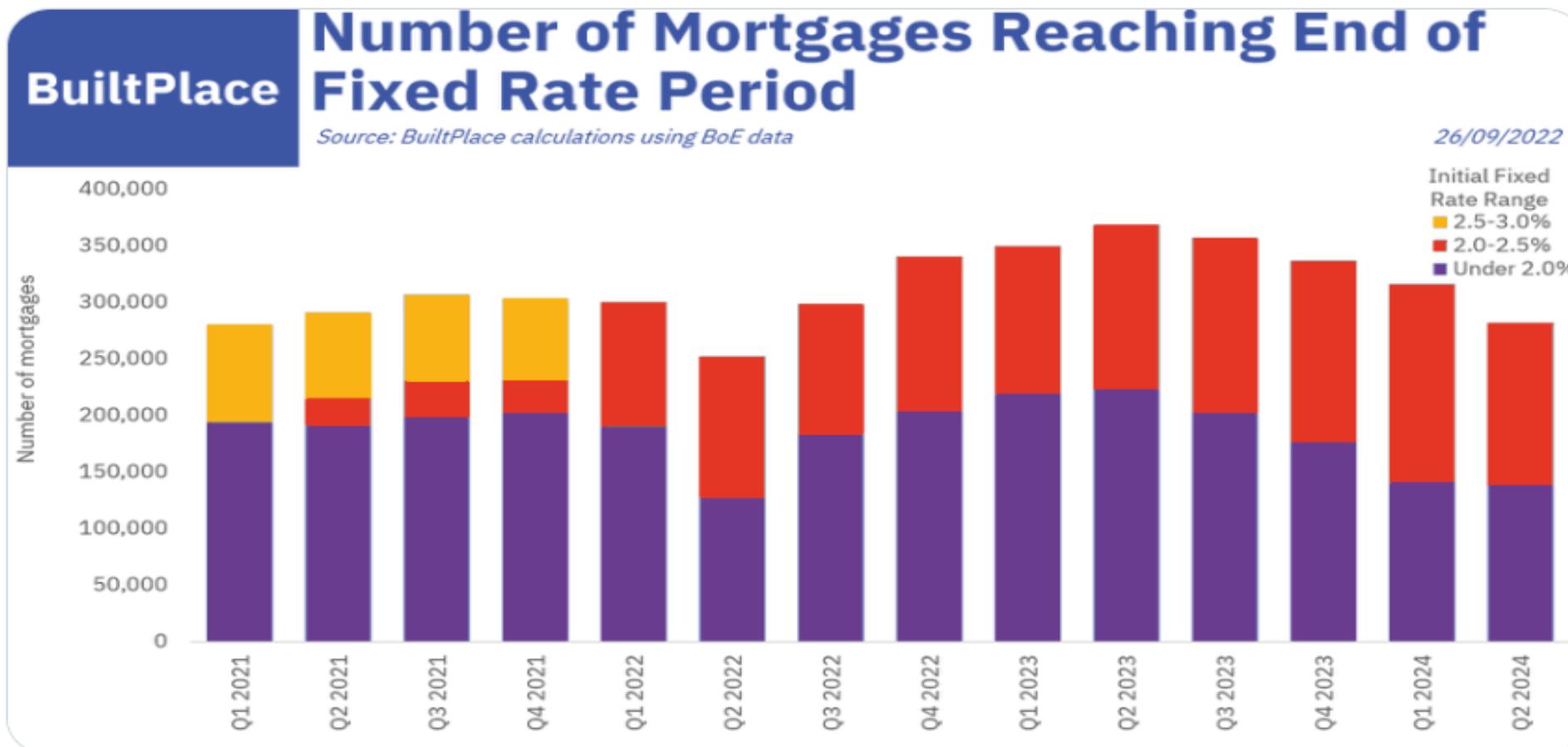


# And this ....



Source: Bank of England, Bloomberg, Haver Analytics, Nomura

# The effect is slower than in the past



So maybe a sharp slowdown rather than a crash



# But don't forget to count those skips



And let's hope for not many more black swans

