

Category 6)

BEST MARKETING INITIATIVE

Entrants will be judged on the imagination, innovation and effectiveness of a marketing initiative or campaign, whether to promote a specific scheme or to attract and facilitate first time buyers and others to a particular project

The category is open to initiatives/ideas/campaigns/processes which market new home developments or housebuilder brands

Entries will be judged on some or all of the following:

- Imagination and innovation in the marketing initiative
- Evidence of engagement with relevant community
- Evidence of success of the initiative in the sales and marketing of new homes or company recognition

THIRD PARTY TESTIMONIALS ARE WELCOMED AND ENCOURAGED IN ALL CATEGORIES